



## Trusted Insurance Advisor

The Caradoc Townsend Mutual Insurance Company (CTM) is seeking energetic individuals with integrity, drive, and aptitude to join our team as insurance agents.

CTM is a financially strong, growth oriented, policyholder-owned, property and casualty Mutual insurer with annual GWP of more than \$13 million. We keep our promises and provide peace of mind through high quality insurance products and coverage for personal lines, agriculture, and commercial lines. Our dedicated sales group services a membership-client base stretching from Strathroy to Niagara, with two offices, one in Mt. Brydges and the other in Waterford.

You will handle your own sales and grow your portfolio at your own pace, with flexibility in scheduling while meeting or exceeding assigned targets and objectives. Your Commission Sales Plan will reward customer service, growth, retention, continuing education, and profitability.

We are a mutual...we are owned by our customers. Their needs will be your highest priority. In the long run, your growth will be fueled by referrals, because you will have a reputation as a trusted insurance advisor.

### Job requirements:

- A current and valid General License (OTL), or the ability to obtain one within 30 days;
- CIP completed or in progress;
- Exceptional relationship building and people skills;
- Solid listening, written, and oral communication skills;
- A demonstrated desire to help your neighbours and improve your community;
- Experience or a working knowledge in farm, commercial, auto and property insurance an asset.

Qualified applicants with an interest in this opportunity can, in confidence, send a resume outlining their background and experience by July 31, 2018:

Trusted Insurance Advisor Employment Opportunity  
c/o Caradoc Townsend Mutual Insurance Company  
P.O. Box 1030, 780 Old Highway 24, Waterford, Ontario N0E 1Y0  
Attention: Beki Bergeron, Manager of Sales  
Or by email: [HR@ctmins.ca](mailto:HR@ctmins.ca)